



For over fifty years we've been guiding dentists to successful careers. When it is time to sell your dental practice, we offer a seamless process backed up by incomparable expertise. Whether you are looking to transition out of your practice now, in just the beginning stages of thinking about it, simply looking to purchase another location, or relocate to a new city, we can advise you each step of the way.



Ellen Dorner is the managing director of NL Transitions, an affiliate of Naden/Lean LLC. With over 25 years in the dental industry, Ellen's experience will help guide dentists before, during and through the transition process. Ellen and her team of experts will not only walk dentists through the process, but work diligently to maximize the investment they have made in their practice. Working together, they are dedicated to making the transition process a smooth and rewarding one.

“When the decision to transition out of your practice is made, it is important to work with a team of professionals that will guide you through this process with knowledge, integrity, and caring. As your advocate, my goal is to be with you through each step, ensuring that the investment you have made in your career is fully recognized and that you receive maximum market value.”

N/L
TRANSITIONS

10626 York Road, Suite H, Hunt Valley, MD 21030

(410) 616-2042 | (410) 453-5500 | (800) 772-1065 toll free | EDorner@NLTransitions.com
www.NLTransitions.com



You will find the answers to these questions and others.

- When should I begin planning to transition out of my practice?

- What is the first step in the process of transitioning out of my practice?

- What is my practice worth and how can I maximize its value?

- Do I have a realistic plan for retirement?

- How long does the sales process take?

- Do I need to finance the sale of my practice?

- Can I continue to work in the practice after it is sold?

Some of the services we can provide for you are:

- Start planning the transition process

- Determining the range of value for your dental practice

- Creating a marketing package for your dental practice

- Review a letter of intent (LOI)

- Walking you through the entire process for a smooth transition

- Overseeing the sale at closing

- Help you with asset allocation after the sale of your practice is complete

The same as when you started your practice, it is important for the process to be organized and the use of "experts" will help you along the way. Just as you are an "expert" in your field of dentistry, you should feel comfortable using experts in other fields to make this a successful mission.

Don't wait until the year you want to retire; plan ahead for next phase in your life and it will be as enjoyable and exciting as the previous one.